

BUSINESS OPPORTUNITY PORTALS - 2023

Portal / Websites	Website Address	Description
St Helens Chamber	https://www.sthelenschamber.com/business/opportunities/	A list of possible opportunities for local companies to express their interest in or apply for, includes RFQs and ITTs that St Helens Chamber put out.
Growth Platform Liverpool Regional	https://growthplatform.org/tenders/	Tender opportunities from SME businesses within the Liverpool City Region procuring services through the New Markets Programme.
Business Growth Hub – Manchester	http://www.businessgrowthhub.com/tenders	Tender opportunities from SME businesses which covers the Manchester area.
Regional Portals	Supplying the South West: www.supplyingthesouthwest.org.uk South East Business Portal: https://sebp.due-north.com YOR Tender (Yorkshire and Humber region): www.yortender.co.uk. The Chest (North West of England): www.the-chest.org.uk North East Procurement Organisation: www.nepo.org East Mids Tenders: www.eastmidstenders.org London Tenders Portal: www.londontenders.org	There are seven regional procurement portals in England that list public sector tender opportunities and contracts



Bluelight eTendering	https://bluelight.eu-supply.com	The Bluelight eTendering portal lists contracts and tender opportunities for the police and fire and rescue services. Suppliers can search and respond to tender notices, as well as receive e-mail alerts about tender opportunities in their local area.
Advanced Procurement for Universities and Colleges (APUC)	www.apuc-scot.ac.uk	Procurement Centre for Scotland's 60 universities.
UK EU Supply eTendering	https://uk.eu-supply.com	E-Tendering solution Companies can register for free to receive email notification of new tender opportunities issued by member public authorities that match their capabilities.
Chest (The)	https://www.the-chest.org.uk/	The Chest contains all business opportunities from the North West Councils. It brings together buyers and suppliers making it easier for businesses to find out about new sources of potential revenue and to grow and develop to the benefit of the local economy. Local Authorities in the north west currently spend between £6bn and £6.5bn each year on goods and services so they could provide long-term stability for local businesses.
Competefor	www.competefor.com	CompeteFor is a free supplier platform that enables businesses to compete for contract opportunities linked to large-scale public and private sector buying organisations.
Constructionline – (subscription based portal)	www.constructionline.co.uk	Constructionline is a national online portal of suppliers to the construction industry. To register, suppliers must meet a series of criteria and submit accounts, references and evidence of insurance. Registration fees vary according to the supplier's turnover and start from £78 per year. Registered suppliers are listed on the database and can access the Constructionline Opportunities Notice Board, where buyers advertise



		work leads and supply-chain opportunities. The website also features a 'supplier zone', which includes help, tips, resources and case studies for potential suppliers.
Contracts Finder	https://www.contractsfinder.service.gov.uk/Search	Free Contracts Finder. Contracts Finder lets you search for information about contracts worth over £10,000 with the government and its agencies
Crown Commercial Service	https://www.crowncommercial.gov.uk/	The Crown Commercial Service (CCS) is a UK Government agency with responsibility for public sector procurement policy and direct buying. It publishes information for suppliers, including details of upcoming tenders and tenders that have already been awarded.
Department for International trade – Overseas Business Opportunities	https://www.great.gov.uk/export- opportunities/	Free service providing sales leads, brought to you via UKTI's global contacts network. Register to access service. Over 400 Business Opportunities are published across all sectors and in over 100 markets each month, and range from market pointers, to private sector opportunities, multilateral aid agency tenders to public sector leads. http://www.ukti.gov.uk/export/howwehelp/businessopportunityalerts.html
Digital Marketplace	www.digitalmarketplace.service.gov.uk	Digital Marketplace is an online portal that helps public sector organisations source cloud-based services such as web-hosting, accounts services or document-sharing tools. Suppliers of web- and cloud-based services can apply to register their details on the Digital Marketplace through the CCS's eSourcing Portal (https://crowncommercialservice.bravosolution.co.uk/web/login.shtml).
Enterprise Europe Network (EEN)	https://een.ec.europa.eu/partnering- opportunities	The Enterprise Europe Network (EEN) helps small and medium-sized firms take advantage of business opportunities in the EU and beyond. Suppliers from the UK and the Republic of Ireland can submit a profile to the EEN's database of opportunities, which enables firms to find suppliers, technology transfer partners and research partners in more than 60 countries.
Higher Education Purchasing Consortium Wales	https://www.hepcw.ac.uk/	Procurement consortium for higher education in Wales.



Legal Aid Agency	https://www.gov.uk/topic/legal-aid-for- providers/tenders	The Legal Aid Agency (LAA) lists tender opportunities for legal aid contracts in crime, very high-cost cases and civil legal advice. Legal aid providers must register on the LAA's eTendering portal to view tender documents. Registration is free.
Liverpool John Moores University	https://in-tendhost.co.uk/ljmu/aspx/Home	Liverpool John Moores University tender portal: View a list of tenders / contracts / quotations. View information on contracts that have already been awarded. Express interest in a particular tender or quotation.
London Universities Purchasing Consortium	www.lupc.ac.uk	Procurement consortium for London Universities.
Ministry of Defence (MoD) Procurement Portal	http://www.contracts.mod.uk	Gateway to new business opportunities for companies, large and small, who wish to compete for defence business; either directly as a prime contractor, or indirectly as a sub-contractor.
mytenders	https://www.mytenders.co.uk/	mytenders allows suppliers to search and respond to public sector tender notices free of charge. However, suppliers cannot set up e-mail alerts. Website users who wish to do so are directed to the premium subscription service, Tenders Direct.
NHS Supply Chain	www.supplychain.nhs.uk/suppliers	NHS Supply Chain Procurement.
North East Procurement	https://www.nepo.org/suppliers	The North East Purchasing Organisation (NEPO) is a purchasing and contracting consortium consisting of twelve full member local authorities and thirteen associate members. NEPO negotiates a huge range of contracts including the Police, probation and fire services and covers the area from the Scottish border through to Tyneside, Wearside, County Durham and Teesside.
North Eastern Universities Purchasing Consortium (NEUPC)	www.neupc.ac.uk	Procurement consortium for North Eastern Universities.
University websites	North Western Universities Purchasing Consortium: www.nwupc.ac.uk	Universities usually publish their procurement policies on their websites, with some listing contract opportunities or providing e-tendering portals.



	North Eastern Universities Purchasing Consortium: www.neupc.ac.uk London Universities Purchasing Consortium: www.lupc.ac.uk Southern Universities Purchasing Consortium: www.supc.ac.uk	Most universities are also members of a consortium which typically brings together universities in a particular region so they can use their combined purchasing power to make efficiencies and savings. These consortia often list tender opportunities on behalf of individual universities, as well as larger contracts covering multiple universities.
Parliament UK	https://in- tendhost.co.uk/parliamentuk/aspx/Home	Business network Portal for local suppliers
Pro-Contract	https://procontract.due-north.com/Register	ProContract allows suppliers to search for public, private and third sector tender notices free of charge. Suppliers receive daily e-mail alerts of tender opportunities in a particular sector or geographical area.
Tender Electronic Database (TED)	https://ted.europa.eu/TED/browse/browseByB O.do	TED provides access to contract opportunities from around the EU and beyond and can be searched by location and business sector. All European public sector contract opportunities valued at more than €125,000 (around £100,000) are listed on the site. Registration is free and you need this to access the full site content, personalise searches and receive e-mail alerts.
Yorkshire Purchasing Organisation	http://www.ypo.co.uk/	YPO provides a professional procurement service that allows public sector customers to enjoy cost and efficiency savings through their substantial bulk buying power and the convenience of their 'one stop shop'.
YORPortal	https://uk.eu- supply.com/login.asp?B=YORTENDER	YORportal contains all business opportunities from the Local authorities in the Yorkshire & Humber Region.



SUBSCRIPTION-BASED PORTALS

There are a number of independent commercial services that collate public sector contract opportunities. Examples include the following:

- myTenders allows suppliers to search and respond to public sector tender notices free of charge. However, suppliers cannot set up e-mail alerts.

 Website users who wish to do so are directed to the premium subscription service, Tenders Direct. Go to www.mytenders.co.uk for more information.
- **Tenders Direct** provides subscribers with daily e-mail alerts about tender opportunities. A one-year subscription costs from £1,120 (excluding VAT). Go to www.tendersdirect.co.uk for more information.
- Tracker provides a range of online services, including public and private sector tender alerts, market intelligence, public sector spend analysis and market leads. Subscription costs vary depending on the services and region covered (UK and Ireland, Europe or global). Tracker offers a free one-month trial, and subscription options start from £2,450 per year. Go to www.trackerintelligence.com for more information.
- **ProContract** allows suppliers to search for public, private and third sector tender notices free of charge. Suppliers receive daily e-mail alerts of tender opportunities in a particular sector or geographical area. Go to https://procontract.due-north.com/Register for more information.